

# The West without Russian Gas

## The Case of Germany

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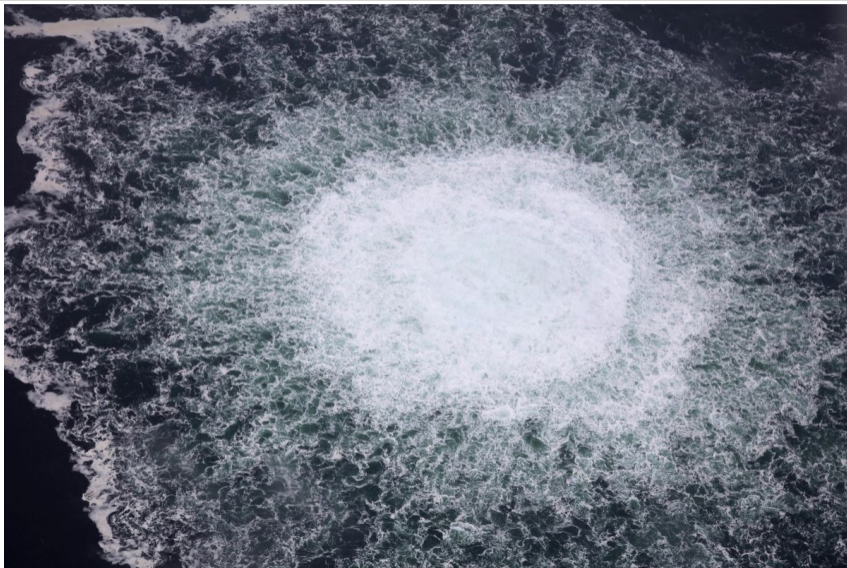
Benjamin Moll  
London School of Economics

Atkinson Lecture, University of Essex

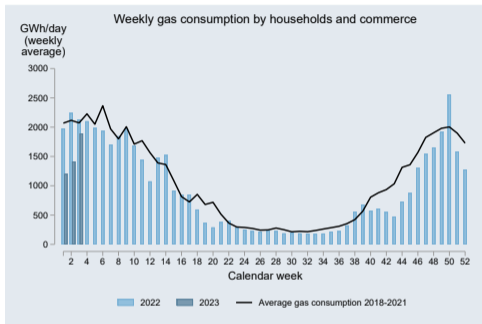
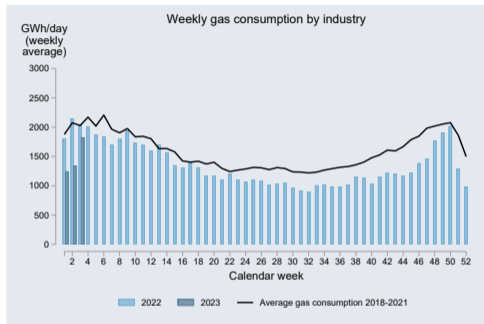
Slides updated on 27 January 2023

# What my talk is about

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# Large declines in gas consumption by both industry and households



Roughly: industry 20-30%, households 10-20%, overall 20-25%

Source: [https://www.bundesnetzagentur.de/DE/Fachthemen/ElektrizitaetundGas/Versorgungssicherheit/aktuelle\\_gasversorgung/start.html](https://www.bundesnetzagentur.de/DE/Fachthemen/ElektrizitaetundGas/Versorgungssicherheit/aktuelle_gasversorgung/start.html)

# Background: huge debate after Russian invasion of Ukraine

manager magazin

Money for Russian gas imports

## 660 million euros a day – this is how we finance Putin's war



Gas from Russia: For President Putin, gas exports are currently the most important source of foreign exchange Photo: Dmitry Lovetsky / dpa



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## Putin is swimming in our money

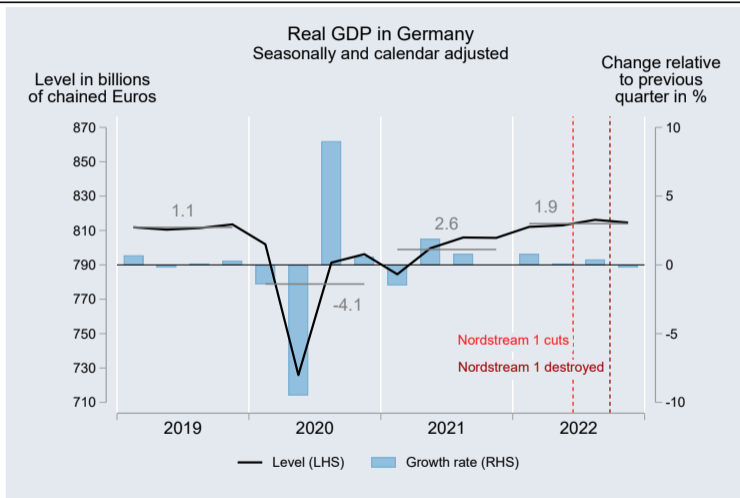
embargo debate

## BASF boss warns of destruction of the "entire economy"

Oil and gas are central to the chemical industry. Should their imports from Russia be stopped, BASF boss Martin Brudermüller predicts the "worst crisis since the end of the Second World War".

Ohne bezahlbare Energie droht Deutschlands Wirtschaft der Infarkt.

# Destruction of economy? Worst crisis since end of WWII?



Together with forecasts for 2023: likely **not even a recession**

# Talk is based on three papers – see my website



## ECONtribute Policy Brief No. 028

### What if? The Economic Effects for Germany of a Stop of Energy Imports from Russia

Rüdiger Bachmann  
Moritz Kuhn  
Andreas Peichl

David Baqaee  
Andreas Lösschel  
Karen Pittel

Christian Bayer  
Benjamin Moll  
Moritz Schularick

March 2022

[www.econtribute.de](http://www.econtribute.de)



## ECONtribute Policy Brief No. 034

### How it can be done

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Benjamin Moll  
Moritz Schularick

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Georg Zachmann

Christian Bayer  
Ben McWilliams  
Karen Pittel

August 2022

[www.econtribute.de](http://www.econtribute.de)

# Talk is based on three papers – see my website

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## Focusing on gas storage levels distracts from what really matters: using less gas

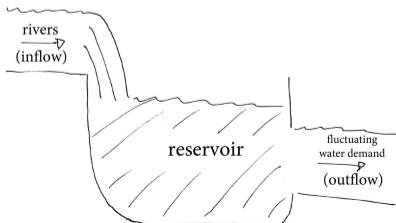
Benjamin Moll  
London School of Economics and Political Science\*

19 August 2022

### 1. The Water Reservoir Analogy

Gas storage is like a small water reservoir. This reservoir is fed by some large rivers (the inflows) and balances a large, fluctuating water demand, say for showering and irrigation (the outflows). Figure 1 illustrates such a reservoir.

Figure 1: Gas storage is like a small water reservoir



## What things looked like in March

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|                 | Oil  | Gas  | Coal | Nuclear | Renew. | Rest | Total |
|-----------------|------|------|------|---------|--------|------|-------|
| TWh             | 1077 | 905  | 606  | 209     | 545    | 45   | 3387  |
| %               | 31.8 | 26.7 | 17.9 | 6.2     | 16.1   | 1.3  | 100   |
| of which Russia | 34%  | 55%  | 26%  | 0%      | 0%     | 0%   | 30%   |

Oil and coal have **global market** (+ a strategic reserve)

Gas trickier due to pipeline network, limited LNG supplies  $\Rightarrow$  **focus on gas**

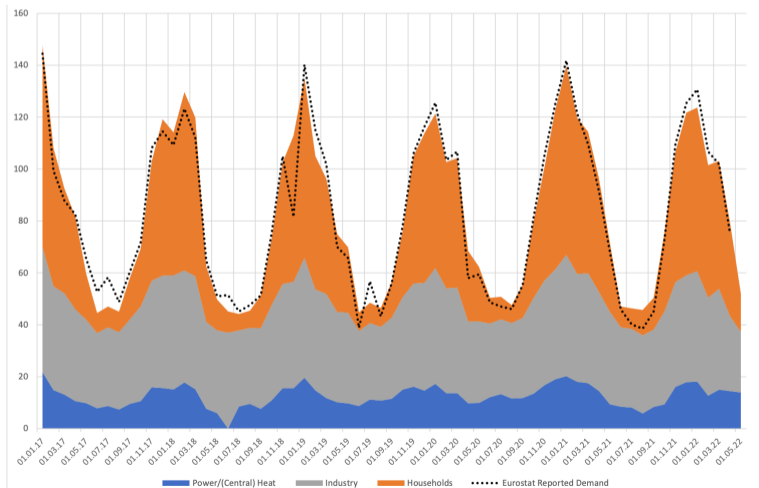
Consumption of gas (also = imports):  $\approx$  1% of GNE

- small number but **energy = critical input**  $\Rightarrow$  amplification important



# Important: strong seasonality of gas demand

Figure 2: German natural gas demand (TWh)



# Objectives and results of March paper

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Assess consequences for Germany of cut-off from Russian energy imports

- either embargo by Germany/EU
- or stop of deliveries by Russia

Get sense of rough magnitudes of losses relative to “do nothing” baseline

1. Small GDP decline, say 0.5-1%, perhaps not even a recession?
2. Like Covid = 4.5% decline in German GDP?
3. Like Spain or Portugal during Euro crisis (5.1% & 7%)?
4. “Mass unemployment and poverty” so perhaps like Great Depression?

Our assessment back in March: **GDP decline between 0.5% and 3%**

- Import stop likely somewhat less severe than Covid recession
- = recession in which we were able to provide insurance & socialize costs

# July update: key table from “How it can be done” paper

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**Table 1: Summary of consumption reduction by sector**

| <b>Demand reduction due to</b>             | <b>Reduction August until April (9 months)</b> | <b>Reduction average per month</b> | <b>Relative to consumption in previous years*</b> |
|--|--|------------------------------------|---|
| <b>Electricity production (Part 1.2.1)</b> | 60 TWh   | 6-7 TWh                            | 45%   |
| <b>Households (Part 1.2.2)</b>             | 60 TWh   | 6-7 TWh                            | 16%   |
| <b>Industry (Part 1.2.3)</b>               | 90 TWh   | 10 TWh                             | 26%   |
| <b>Sum (= Savings)</b>                     | 210 TWh  | 23 TWh                             | 25%   |

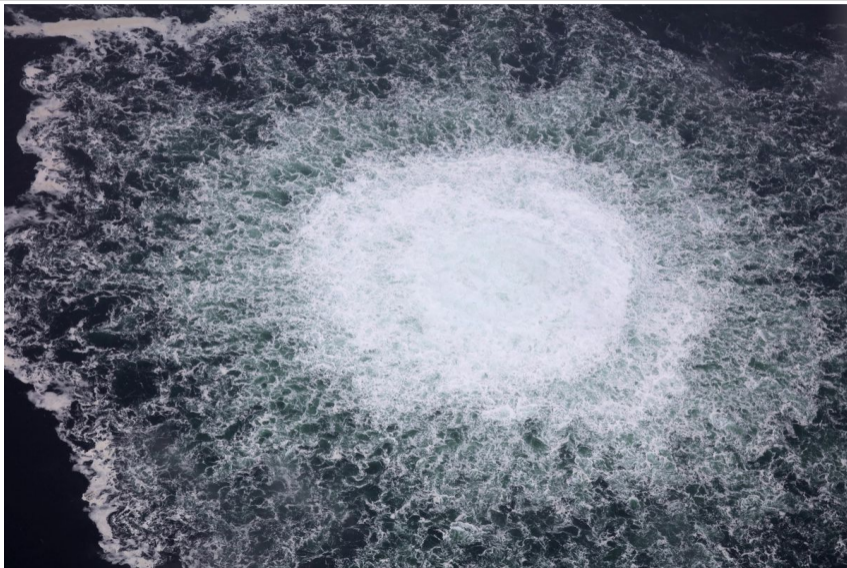
\* Relative to average consumption in the months of August to the end of April in 2019, 2020, 2021.

What happened next?



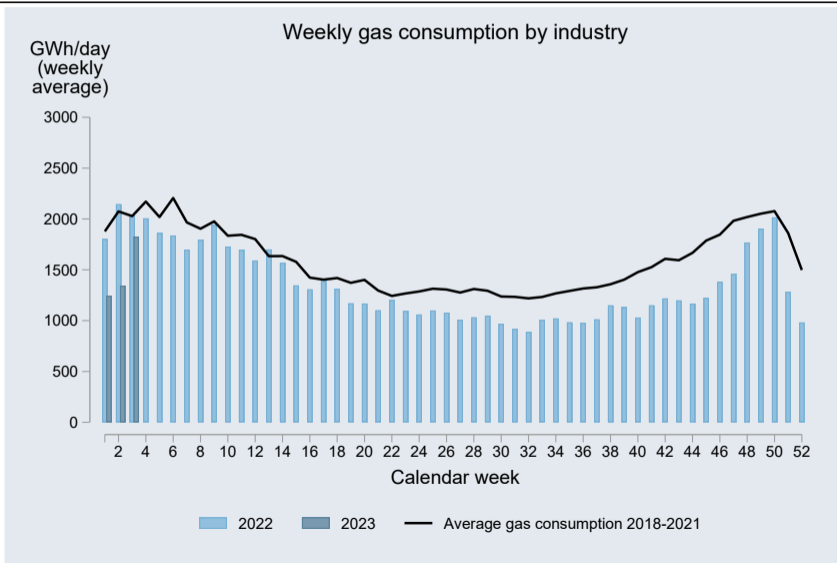
What happened next?

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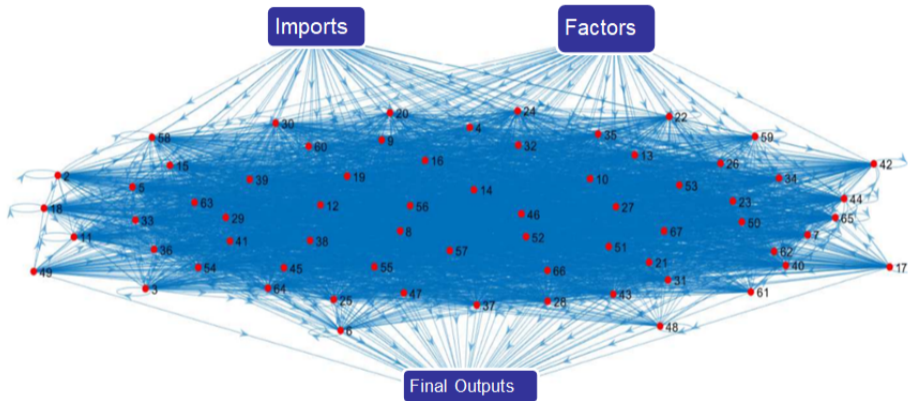


Industry

# Gas consumption by industry



# The worry: “cascading effects” along supply chain



Key prediction: Leontief  $\Rightarrow$  total production drops one-for-one with gas usage

- if true, should have seen a 20-30% drop in industrial production



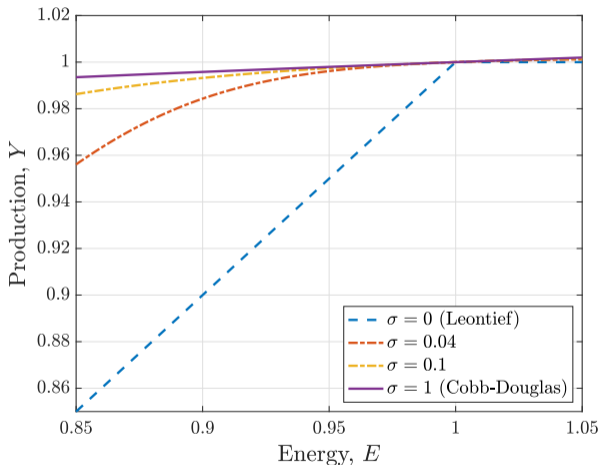
# Simplest Model

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$$Y = \left[ \alpha^{\frac{1}{\sigma}} Gas^{\frac{\sigma-1}{\sigma}} + (1 - \alpha)^{\frac{1}{\sigma}} F(K, L)^{\frac{\sigma-1}{\sigma}} \right]^{\frac{\sigma}{\sigma-1}}$$

- Gas has small expenditure share, but substitution elasticity might be small
- Empirical estimates: **short run** (<12 months) demand elasticities 0.4 (Industry) and 0.2 (households)
- We assumed an elasticity of 0.1 :  
–30% at a more than 35 fold price

# Output losses for different elasticities of substitution



- Leontief  $\Rightarrow$  total production drops one-for-one with gas usage
- Even with very low  $\sigma$  output losses potentially far from Leontief

## Modeling “cascading effects”: Baqaee-Farhi model

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- Input-Output structure (allows for spill-overs and increased damages)
- But: multi country  $\Rightarrow$  import energy-intense products instead of energy
  - ammonia
  - basic chemicals
  - raw metals

## What did we predict back in March?

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|                | Baqae-<br>Farhi<br>suff. statistic | Baqae-<br>Farhi<br>simulation | Simplest<br>model<br>10% energy ↓ | Simplest<br>model<br>30% gas ↓ |
|----------------|------------------------------------|-------------------------------|-----------------------------------|--------------------------------|
| GNE Loss, in % | < 1                                | < 0.3                         | 1.5                               | 2.3                            |
| As % of GDP    | < 1                                | < 0.3                         | 1.3                               | 2.2                            |
| Per capita     | €400                               | €100                          | €600                              | €900                           |

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- All models use conservative elasticity estimates
- Simplest model (= production fn) abstracts from trade
- The cost statements are in terms of GNE
- Some mechanisms left out ⇒ round up headline to 3% (“safety margin”)

## Reception by German government

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Chancellor Scholz on TV, responding to “economists don’t predict doom”

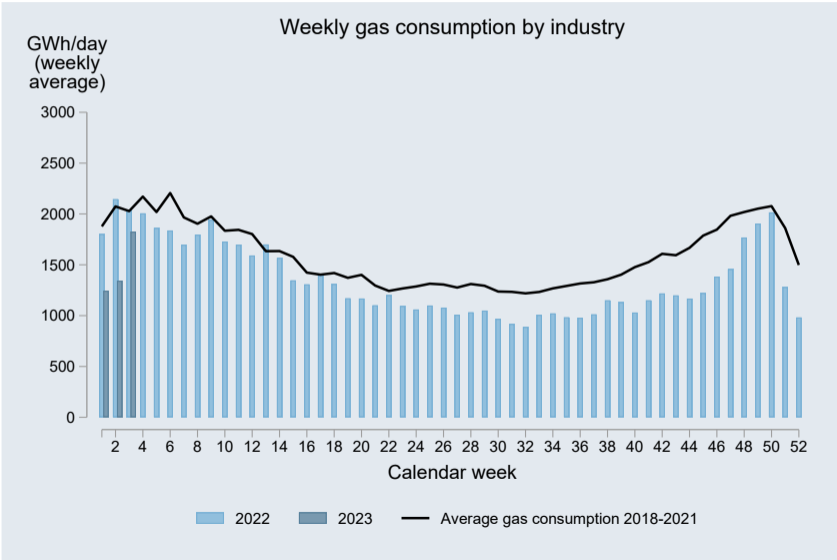
- “But they get it wrong! And it’s honestly **irresponsible to calculate around with some mathematical models** that then don’t really work.”
- “I don’t know absolutely anyone in business who doesn’t know for sure that these would be the consequences.”

Head of chancellery Wolfgang Schmidt during televised panel

- “The second thing is, what they call elasticity, the question whether you can substitute or whether you cannot substitute gas, oil, and coal.”
- “**And they always said in that model: ‘Yeah there is elasticity, it is not zero.’ But that is not true.**”

Transcripts: <https://benjaminmoll.com/Scholz/> and <https://benjaminmoll.com/Schmidt/>

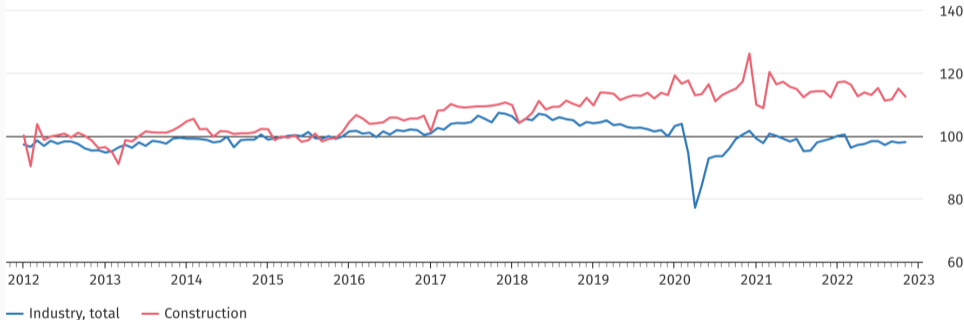
# What has happened so far?



# So far industrial production looks nothing like Leontief

## Production index for the industry

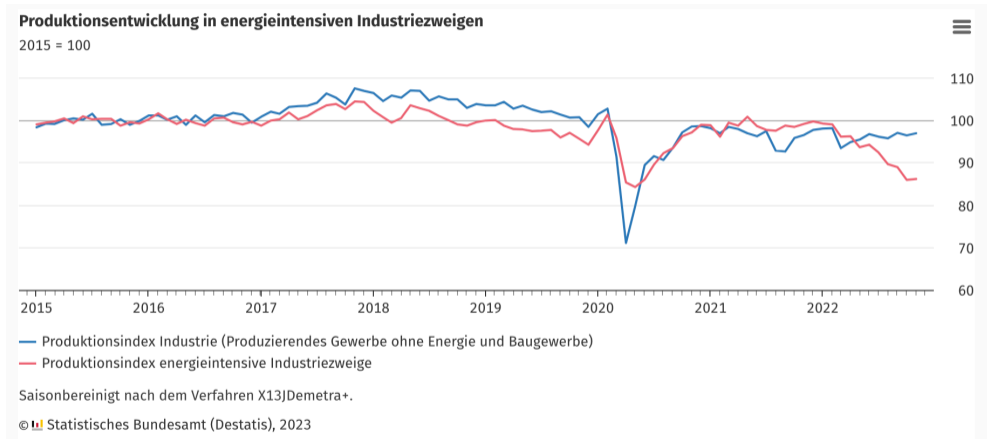
2015 = 100; seasonally and calendar adjusted (X13 JDemetra+)



© Statistisches Bundesamt (Destatis), 2023

Source: [https://www.destatis.de/EN/Press/2023/01/PE23\\_008\\_421.html](https://www.destatis.de/EN/Press/2023/01/PE23_008_421.html)

# Cuts in energy-intensive sectors but decoupling from rest



Source: <https://www.destatis.de/DE/Themen/Branchen-Unternehmen/>

[Industrie-Verarbeitendes-Gewerbe/produktionsindex-energieintensive-branchen.html](https://www.destatis.de/DE/Themen/Branchen-Unternehmen/Industrie-Verarbeitendes-Gewerbe/produktionsindex-energieintensive-branchen.html)



# How so? Substitution along supply chain

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- See examples in this twitter thread

[https://twitter.com/ben\\_moll/status/1548004135294754817?s=20&t=78Fe5LKpYYWtxmfMD-To-w](https://twitter.com/ben_moll/status/1548004135294754817?s=20&t=78Fe5LKpYYWtxmfMD-To-w)

- ... and Section 2 of “How it can be done”

- **BASF**<sup>20</sup> “in Ludwigshafen can replace [with] heating oil about 15 percent of the natural gas needed for electricity and steam generation.” Gas for electricity and steam generation accounted for about half of the gas consumed in Ludwigshafen in 2021.<sup>21</sup> **BASF** is also substituting in ammonia production. The company has reduced the production of ammonia at its Ludwigshafen site because of high gas prices and supplemented it with purchases: “this substitution via the world market [is] relatively easy.”<sup>22</sup> The company can substitute some by producing ammonia in the U.S. instead of at the Ludwigshafen site.<sup>23</sup> This is a good example of substitution through imports, which we emphasized in our earlier study, in this case even within the same company. A study by Stiewe et al. (2022) examines German fertilizer production, for which **ammonia** is an important precursor, which in turn is produced with gas. The study concludes “that increased ammonia imports have caused domestic fertilizer production to remain remarkably stable.” Consistent with these examples, data from Oxford Economics show that chemical imports have surged in recent months.<sup>24</sup>
- Glass manufacturer **Wiegand Glas** will be able to “heat its furnaces with light fuel oil in the future instead of only natural gas as before.”<sup>25</sup>
- Car manufacturer **Mercedes-Benz** sees a reduction potential for natural gas of 50% in Germany “if regional pooling is made possible.” “For example, at the Sindelfingen site [...] the paint shop can be operated in emergency mode without gas supply.”<sup>26</sup>
- Car manufacturer **Audi** says it can get by with 20 percent less gas. Only about 10 percent of normal gas demand, the company says, is “the minimum amount of gas needed.”<sup>27</sup>

... true despite German industry lobby claiming opposite



**BDI**

| *article*



menu

Pres

## Substance of the industry threatened

*After taking part in the cabinet retreat in Meseberg, BDI President Siegfried Russwurm said: "The substance of the industry is under threat."*

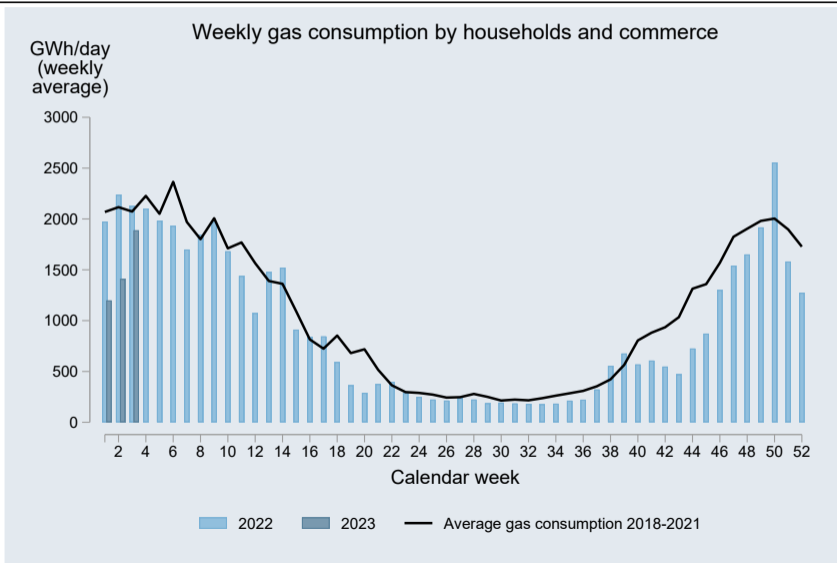
The substance of the industry is under threat. The reduction in gas costs through a reduced VAT rate alone reaches all private households, while industry has to bear the full amount of the gas surcharge as an additional burden.

Gas consumption in industry in July was 21 percent below consumption in the same month of the previous year, but beware of false conclusions: this is often not due to efficiency gains, but to a dramatic drop in production. This is not a success, but an expression of a massive problem.

Source: <https://bdi.eu/artikel/news/substanz-der-industrie-bedroht/>

Households

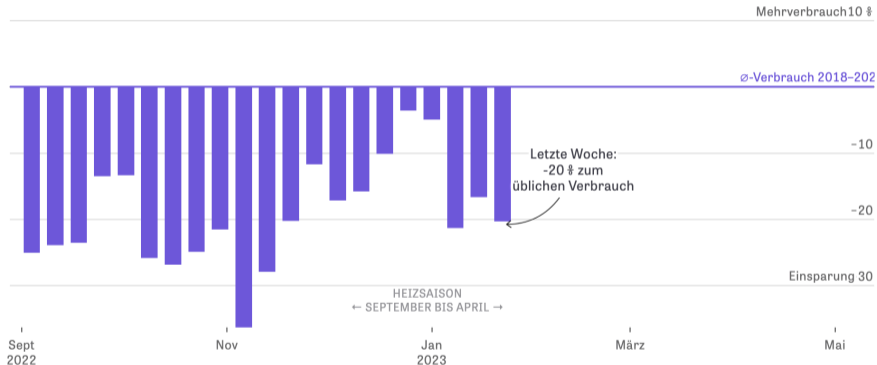
# Gas consumption by households: large demand reduction



# ... true even when controlling for temperature

## So viel Gas sparen die Haushalte

Abweichung vom üblichen Verbrauch bei vergleichbarer Temperatur



Zuletzt aktualisiert: 27. Januar 2023

Quelle: BNetzA, DWD, BDEW, ZEIT ONLINE

# Prices (Dutch TTF Gas Futures)



Source: <https://www.theice.com/products/27996665/Dutch-TTF-Gas-Futures/data?marketId=5460494&span=2>

# Policies to Support Households

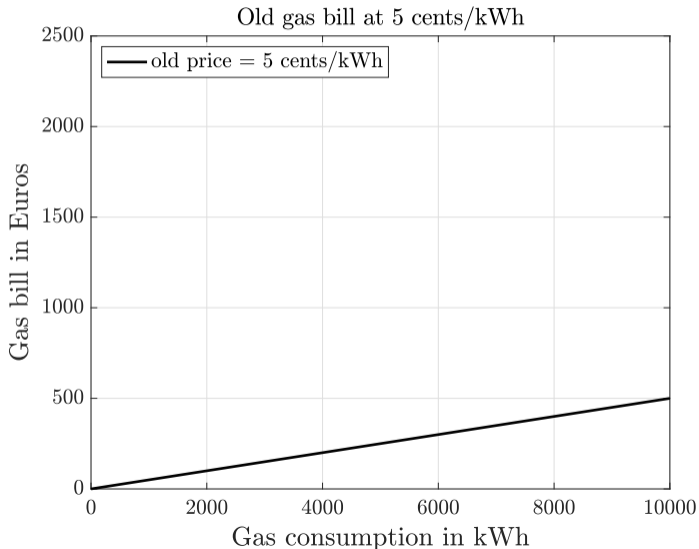
# Good and bad policies to support households

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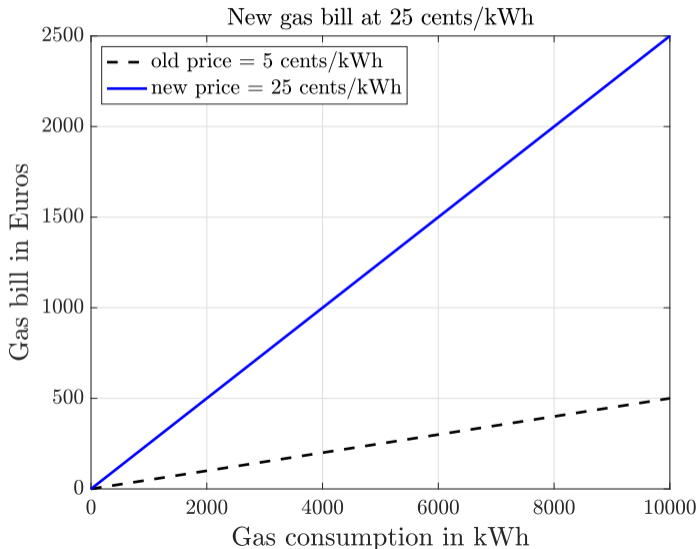
- Absolutely crucial to support households, especially economically weaker ones, in the face of rising gas prices
- Should be done by means of transfers that are not directly tied to gas consumption and that preserve incentives for reducing gas demand
- Good policy: German “gas cost break” (commission incl Bayer & Pittel)
  - importantly, not price subsidy / cap but lump-sum transfers
  - compensation based on historical consumption = Bayer’s idea featured in “what if” and “how it can be done” papers
  - <https://www.bmwk.de/Redaktion/DE/Dossier/Gas-Kommission/zwischenbericht-expert-innen-kommission-gas-warme.html>
  - <https://www.bmwk.de/Redaktion/DE/Publikationen/Energie/abschlussbericht.html>



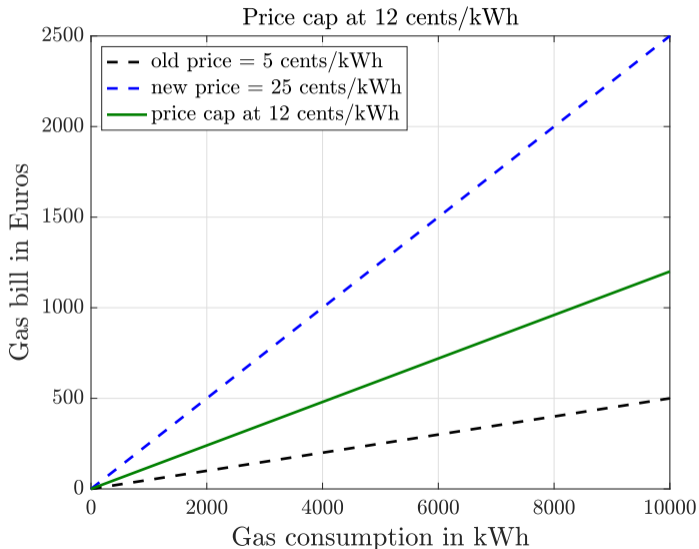
# Gas commission: lump sum, not price subsidy or cap



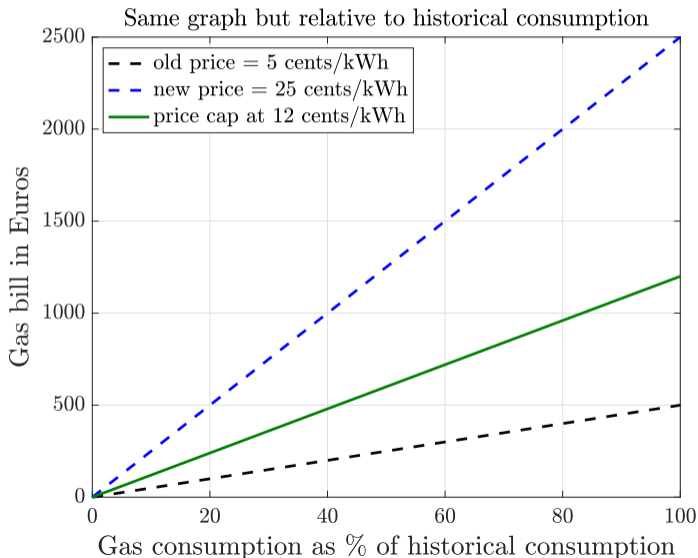
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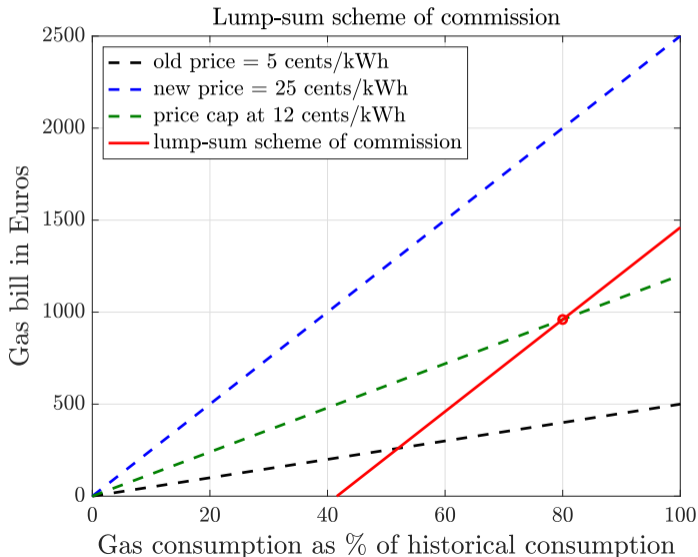
# Price cap: diminished incentives for reducing consumption



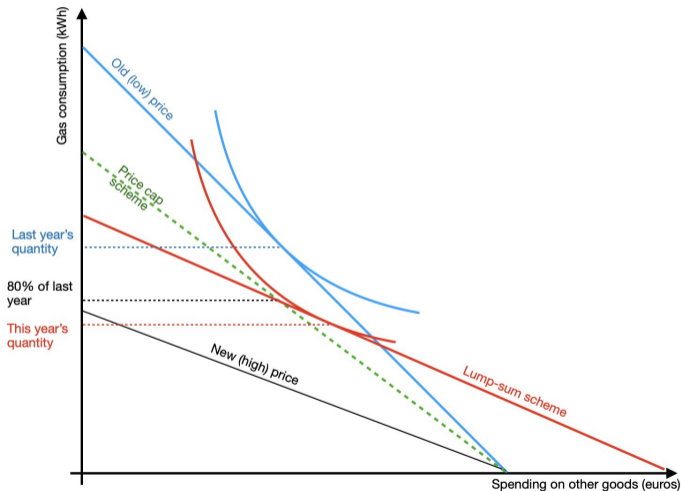
# Useful momentarily: as % of previous consumption



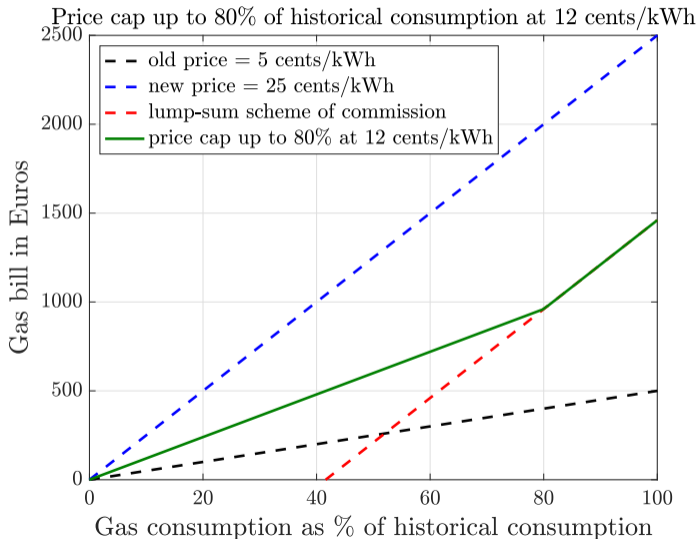
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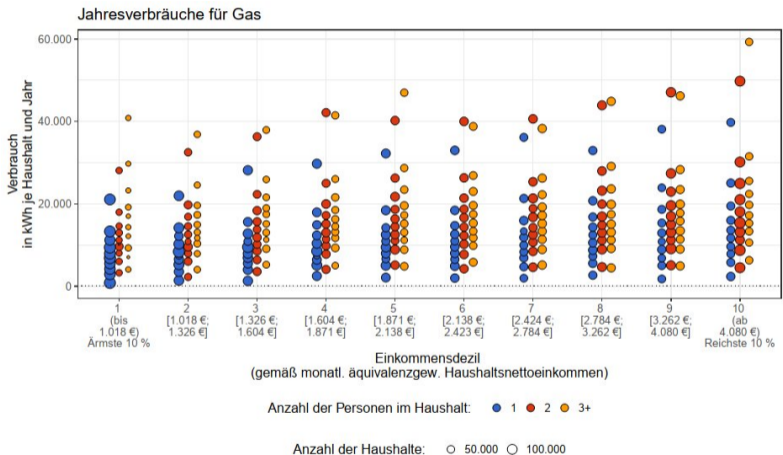
# Target income effect but leave substitution effect intact



## For comparison: price cap up to 80%



# Reason not to target by income



Basierend auf EVS 2018

Source: EVS, <https://twitter.com/LionHirth/status/1582618195063492608>



# Challenge: average vs marginal prices

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## Do Consumers Respond to Marginal or Average Price? Evidence from Nonlinear Electricity Pricing<sup>†</sup>

By KOICHIRO ITO\*

*Nonlinear pricing and taxation complicate economic decisions by creating multiple marginal prices for the same good. This paper provides a framework to uncover consumers' perceived price of nonlinear price schedules. I exploit price variation at spatial discontinuities in electricity service areas, where households in the same city experience substantially different nonlinear pricing. Using household-level panel data from administrative records, I find strong evidence that consumers respond to average price rather than marginal or expected marginal price. This suboptimizing behavior makes nonlinear pricing unsuccessful in achieving its policy goal of energy conservation and critically changes the welfare implications of nonlinear pricing. (JEL D12, L11, L94, L98, Q41)*

- But **information campaign** could change this (e.g. Kahn and Wolak, 2013)

# Conclusion

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- Western economies have adapted remarkably well to Putin's energy war
  - Germany: not even a recession
- Key = demand reduction because full gas storage alone not enough to get through winter without Russian gas (see storage paper)
- New examples of substitution in industry on daily basis but have seen production cuts in some sectors
- In retrospect, even immediate gas import stop (embargo) looks feasible
- Household demand reduction in winter has been critical
  - key: alleviate hardship but without destroying incentives
  - example of good policy: Germany "gas cost break"
  - example of bad policy: UK price cap